

V RMLNLU NATIONAL MEDIATION COMPETITION, 2019

**MEDIATION- NEGOTIATION CONFLICT RESOLUTION**  
**PROGRAMME**



**DR. RAM MANOHAR LOHIA NATIONAL LAW UNIVERSITY, LUCKNOW**



**JANUARY 18, 2019**

**V RMLNLU NATIONAL MEDIATION COMPETITION, 2019**

**ORGANISED BY THE LEGAL AID COMMITTEE**

## **WORKSHOP I: NEGOTIATION AND CONFLICT RESOLUTION PROGRAMME**

**TIMINGS:** 10:30 AM – 12:30 PM



**ABOUT THE WORKSHOP:** In today's world, negotiation has undoubtedly become a modern day necessity. Be it business dealings, corporate mergers or any other area of professional life, being a skilled negotiator helps you ace through all difficulties of round table talks. In addition to being a primary effective process for resolution, it also forms a key basis as a supporting method for other processes of resolution.

To help you prep for this skill of utmost importance, **Ms. Ishana Tripathi**, from the Negotiation Academy, shall impart her knowledge of useful negotiation skills by showcasing the use of these skills in live-case scenarios.

**ABOUT THE TRAINER:** **Ms. Ishana Tripathi** is a currently an Erasmus for Young Entrepreneurs Fellow, 2018, a European Commission sponsored programme with The Negotiation Academy. She is an India qualified lawyer and has completed her undergraduate law degree from NALSAR University of Law Hyderabad in 2011 and has an LL.M from Erasmus University Rotterdam and University of Hamburg. Ishana has years of practice in commercial litigation (including bankruptcy, debt restructuring) and ADR. She has a mixed bag of experience and has worked on legislation and government policy, setting up of dispute resolution programmes across the world.

**WORKSHOP II: MEDIATION AND CONFLICT RESOLUTION PROGRAMME**

**TIMINGS:** 2:00 PM – 4:00 PM



**ABOUT THE WORKSHOP:** In resolving any conflict and reaching to agreed solutions, mediation has a crucial role to play. In this workshop with **Mr. Pascal Comvalius**, you will learn to adopt on the adequate strategies within a mediation session. The workshop shall focus on boosting your question framing techniques and shall help you identify the do's and don'ts in a mediation session.

**ABOUT THE TRAINER: Mr. Pascal Comvalius** is an International trainer and IMI certified mediator specializing in criminal law, family and divorce. He is also a certified Crisis / Hostage negotiator. He obtained his masters degree in "Communication, Behavior and Credibility analysis" from Manchester Metropolitan University. He has been practicing and teaching mediation and negotiation in USA, Europe and Asia and he loves sharing his knowledge and skills with students.