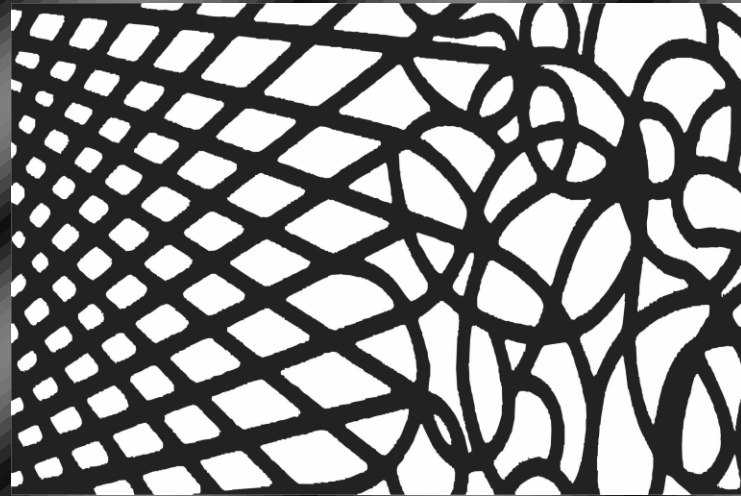


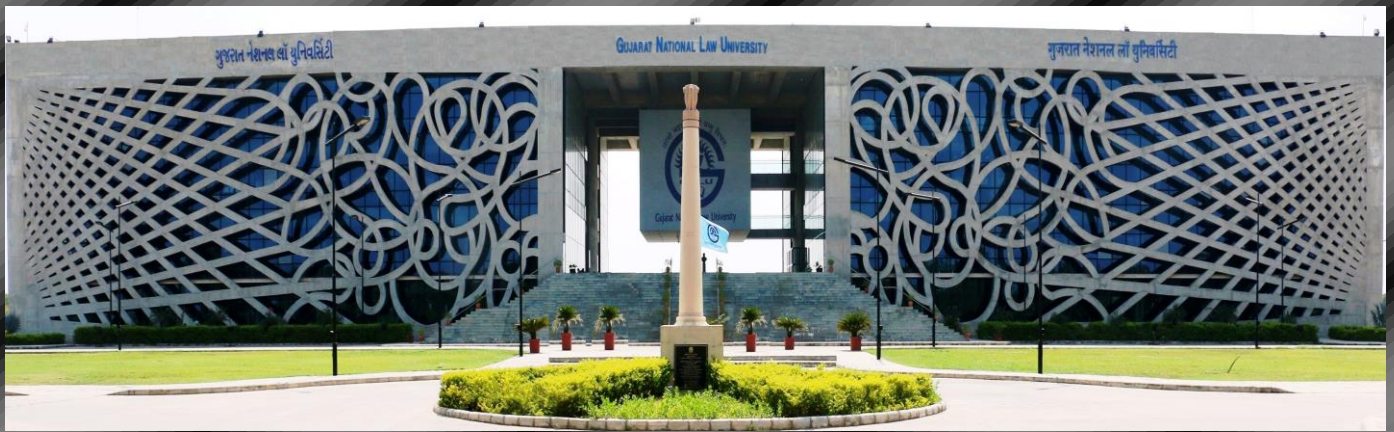


GNLU Training Course on 'Contracting for Infrastructure Projects'

Centre for Business
& Public Policy,
Gujarat National Law University
in collaboration with
International Association
for
Contract & Commercial
Management
And
Adani Institute for Education &
Research



29 September – 1 October 2016



HOST ORGANISER & VENUE

Gujarat National Law University (GNLU), one of the premier national law universities of India, established under the Gujarat National Law University Act, 2003, offers integrated and interdisciplinary degree programs in law at undergraduate, post-graduate, Ph.D. level and offers diploma and certificate training courses and certificates.

Venue:

Gujarat National Law University, Atalika Avenue, Knowledge Corridor, Koba, Gandhinagar (Gujarat), INDIA 382 007

Tel: + 91 79 2327 6611 / 6612; Fax: + 91 2327 6613

Website: www.gnlu.ac.in

CONCEPT NOTE

The Contracting for Infrastructure Projects program is design to integrate leading contracting practices into the infrastructure project management discipline, enabling greater value and success rates for infrastructure projects.

AIMS AND OBJECTIVES

- To acquaint participants with various aspects relating to Contracting for Infrastructure Project, such as Contract management, Commercial management, Management of bids, Types of Infrastructure project agreements and Infrastructure project contracts, Negotiation strategy and Negotiation styles.
- To enhance participants' understanding on various principles of contract, Phases of contract management & Commercial management.
- To enable the participants to understand the different levels of commercial relationships in infrastructure projects.
- To familiarize participants with the method of managing bids and proposals from various contractors, as well the challenges of managing client expectations.

THEMES FOR SUBSTANTIVE SESSIONS

- Introduction of Contract and Commercial Relationship
- Essentials of Contract & Commercial Management
- Initiate: Levels of Commercial Relationships in Infrastructure Projects
- Bid
- Infrastructure Project Agreements
- Infrastructure Project Contracts
- Negotiation Strategy
- Contract Management: Transition & Change, Operations.



EXPECTED TANGIBLE OUTCOMES

- Identification of gaps and propose workable legal and policy solutions to the policy-makers with regard to contracting for infrastructure Projects.

MEASUREMENT OF OUTCOMES

- Case-study presentation and analysis
- Availability of relevant legal and policy framework documents
- Establishment of e-learning resource and database
- Bring participants in direct contact with experts and specialists

DISTINGUISHED RESOURCE PERSONS



Mr. Jim Bergman

Jim Bergman serves as Vice President of Asia, India, Middle East and Africa for International Association for Contract and Commercial Management (IACCM) and is focused on the effective implementation and execution of leading contracting practices set forth by IACCM. Jim holds a Law Degree, an MBA, a Bachelor of Arts and a Master of Arts degree. In addition, he is licensed to practice law in Illinois, Texas and Oklahoma, as well as various US federal courts.



Prof. (Dr.) Shobhalata Udapudi

Dr. Shobhalata Udapudi, apart from serving as a Professor of Law at Gujarat National Law University, Gandhinagar, is a member of Indian Society of International Law, New Delhi and also a member of International Law, Indian Chapter. Dr. Udapudi holds PhD in Law, an LL.M, a Law Degree, a Master of Science and a Bachelor of Science degree. Her areas of interest include Environmental Law, Intellectual Property Law and Special emphasis on Patent Law and Biotechnology Law.



Dr. Ravindra Kumar Singh

Dr. R. K. Singh is Associate Professor of Law at Gujarat National Law University, Gandhinagar. Dr. Singh holds PhD in Law, an LL.M, a Law Degree, and a Bachelor of Arts degree. His areas of interest include Law of Contracts, Constitutional Law, Personal Laws, Law of Crimes and Criminology.



Dr. Diptiranjan Mahapatra

Dr. Diptiranjan Mahapatra is Associate Professor of Infrastructure & Energy economics and Policy at Adani Institute of Infrastructure Management. He holds PhD in Energy & Environment Economics & Policy. His areas of interest include Infrastructure Policy; Contracts and Re-negotiations; Land Acquisitions and Environmental Impact Assessment; Energy & Environment Market; National Oil Companies versus International Oil Companies; Risk of Leakage in Carbon capture and Sequestration (CCS); and Natural Resource Pricing.

STAKEHOLDERS

- Legislative and Regulatory Authorities
- International organizations
- Private and Public Capacity-building Institutions
- Faculties, Researchers and Fellow Students from various countries.



IMPORTANT DATES

- | | |
|--|----------------------------|
| ➤ Last date for Registration: | Sunday, 15 September 2016 |
| ➤ Last date for the payment of Participation fees: | Tuesday, 18 September 2016 |
| ➤ Commencement of course: | Friday, 23 September 2016 |

EVALUATION PROCESS

The evaluation will be in the form of an Objective Test (Multiple Choice Question).

PARTICIPATION FEE

Participation fee includes registration, lodging & boarding, tuition fee, study material, educational visit, exam & access of online legal databases like West Law, Manupatra, J-store, Heinonline, Cambridge University Publication E Books, Oxford University Publication E-Books, Oxford University Publication E-Reference Books, World Bank E-books, and the legal database software of SCC, GLH and GLR.

Special subsidy in the participation fees (as mentioned herein below) may be provided upon prior request. Participants are requested to contact Organising Committee for the same.

Accommodation will be provided in the University Guest House on first come first serve basis to limited number of participants with prior registration. Kindly visit the link below for further details about accommodation.

<http://www.gnlu.ac.in/Training%20and%20VIP%20Residency.php>

Particulars	Students	Teachers	Researcher	Other Officials
Indian	20,000INR	20,000 INR	20,000 INR	20,000 INR
Foreign	300 USD	300 USD	300 USD	400 USD
Early Bird Registration (if registered on or before 30 August, 2016)	40% Subsidy	30% Subsidy	30% Subsidy	20% Subsidy

Note: TDS deduction shall not be applicable toward the payment of fees by the applicant. No taxes are levied for the program.

HOW TO APPLY

Modes for payment:

- ❖ You may register by drawing demand draft in favour of Gujarat National Law University payable at Ahmedabad and send it to us on our address.
- ❖ For the payment through Cheque please specify: To- Gujarat National Law University and –Training Course on Contracting for Infrastructure Projects-Registration Fee on the back.

Link for online payment:

<https://www.onlinesbi.com/prelogin/icollecthome.htm?corpID=627430>

Contact Details

Program Convener

Mr. Mahesh Chaudhary
Assistant Professor of Management

Co-Convener

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Research Associate

Coordinator

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